AFFILIATE PARTNER PROGRAM

abacode
PARTNER PROGRAM

EMPOWER. > **EDUCATE.** > **DELIVER.**

"We partner with Senior Executive Advisors to build trusted, long-term relationships. We empower affiliate partners to deliver Abacode's unique MCCP Core™ program, which reduces client cost and produces accelerated time to successful outcomes that just can't be achieved with a traditional approach." -Michael Ferris, CEO

UNIFIED CYBERSECURITY & COMPLIANCE SERVICES

In a world of increasing compliance regulations, Abacode's Managed Cybersecurity & Compliance Provider (MCCP) approach reduces operating costs and increases internal efficiency with the ability to outsource an organization's cybersecurity & compliance program.

Abacode combines advanced technologies and services to help companies predict and prevent modern, sophisticated cyber threats while preparing them for strict compliance mandates.

VALUE TO THE AFFILIATE

INCOME MODEL

- Structured fee model for Affiliates
- Predictable and scalable revenue
- Deal registration
- Dedicated partner portal

ADVISOR

EMPOWER.
EDUCATE.
DELIVER.

ABACODE   **CLIENTS**

SALES AND MARKETING ENABLEMENT

- Complete sales tool kit including sales enablement training
- Supporting materials for both sales and marketing campaigns
- Co-branded collateral material

CONTACT

- US Office: 866-596-9020
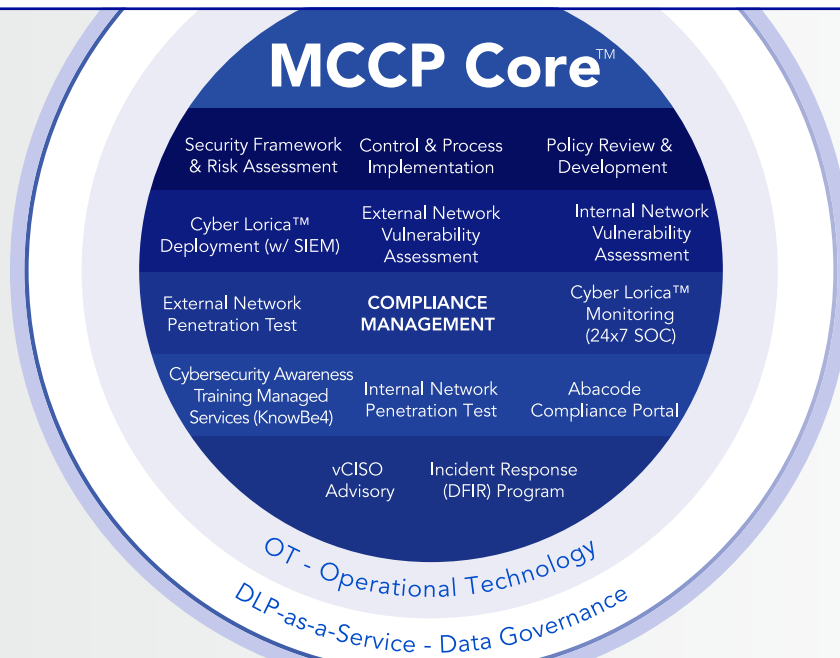- CyberConnect@abacode.com

CYBERSECURITY & COMPLIANCE IN ONE MANAGED SERVICE

MCCP is a holistic "stack" of cybersecurity & compliance services combined into one efficient managed program. Clients, partners, supply-chain, and regulators are increasingly demanding that organizations prove a degree of cybersecurity maturity tied to compliance with regulatory and best-practices frameworks.

This is driving a growing interrelationship between cybersecurity & compliance. By combining these into a single managed service, customers realize substantial cost savings and reduced operational and organizational complexity.

MCCP Core™

Security Framework & Risk Assessment	Control & Process Implementation	Policy Review & Development
Cyber Lorica™ Deployment (w/ SIEM)	External Network Vulnerability Assessment	Internal Network Vulnerability Assessment
External Network Penetration Test	COMPLIANCE MANAGEMENT	Cyber Lorica™ Monitoring (24x7 SOC)
Cybersecurity Awareness Training Managed Services (KnowBe4)	Internal Network Penetration Test	Abacode Compliance Portal
vCISO Advisory	Incident Response (DFIR) Program	

OT - Operational Technology

DLP-as-a-Service - Data Governance

> " *Abacode allows executive advisory practices, like AleaTECH Advisors, to recommend and bring trusted, holistic, and turnkey Cybersecurity & Compliance solutions. As a customer and an affiliate partner, I know first-hand about Abacode's ability to provide technology and services so that I can stay focused on my business.* "

Joe Alea
Managing Director, AleaTECH

AICPA SOC | PCI DSS COMPLIANT | CMMC-AB RPO REGISTERED | ISO 9001:2015 CERTIFIED COMPANY | HIPAA COMPLIANT | NIST 800-171 Compliant | CIS Controls®

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